

## **Defibrillator Quote from Hopkins**

The defibrillator including cabinet, installation and maintenance in the first year is £1,972.00 So for three devices it comes to £5,916.00

**I can discount this figure of £5,916.00 down to £5,095.00 if the three are purchased together at the same time.**

1. AED defibrillator – fully automatic including infant/child energy adjustment.
2. AED Cabinet fitting/mounting
3. AED Cabinet electrical connection to an appropriate supply
4. AED E.L.S. Responder Kit
5. FREE (one time) consumables replacement if used within two years
6. CPR Metronome
7. AED carry case and strap
8. AED Outdoor locked Polycarbonate cabinet, Auto-lit and heated
9. Adult/Infant defibrillator selector built in
10. Battery with 5-year life
11. AED location sign
12. 8-year defibrillator manufacturer's warranty
13. 10-year cabinet manufacturer's warranty
14. Training voucher for CPR and AED (up to 12 people)
15. 1st year AED Governance Aftercare Plan

At Hopkins, our reputation is built on over 30 years of dedication to Aftercare and the meticulous Governance of defibrillators. Unlike the standard retail approach, our focus is on delivering robust defibrillation solutions, tailored to support life-saving measures effectively. Our commitment extends beyond sales, as evidenced by our support to numerous local parishes and schools, ensuring their AEDs are always operational and up-to-date.

Our core mission at Hopkins is to foster life-saving initiatives within the community. This commitment is embodied by our staff, many of whom volunteer to teach essential life-saving techniques that have a real impact.

Should you have any inquiries regarding the attached information, or if you prefer a hands-on demonstration of our devices, please don't hesitate to contact me. I'm here to assist you every step of the way.

Looking forward to our continued conversation and the opportunity to support your life-saving goals.

All prices quoted are plus VAT.

Potentially approximate cost of £200 for annual maintenance contract from the beginning of year 2.